

R RUSS BERRIE INSTITUTE
NATIONAL SALES CHALLENGE
WILLIAM PATERSON UNIVERSITY

WILLIAM PATERSON UNIVERSITY
**10th Annual National Sales
Challenge**
November 16-18, 2016

2016 COMPETITION RESULTS

WILLIAM PATERSON UNIVERSITY

10th Annual **National Sales**
Challenge

R RUSS BERRIE INSTITUTE
NATIONAL SALES CHALLENGE

WILLIAM PATERSON UNIVERSITY

November 16-18, 2016

UNIVERSITY SALES TEAMS

Rank University

- 1 University of Wisconsin-Parkside
- 2 University of Louisiana-Lafayette
- 3 William Paterson University
- 4 Utah State University
- 5 Purdue University
- 6 University of Central Oklahoma
- 7 University of Wisconsin-Whitewater
- 8 Temple University
- 9 Bloomsburg University
- 10 Western Michigan
- 11 Baylor University
- 12 The College of New Jersey
- 13 Ball State University
- 14 Edinburgh Napier University
- 15 Clarkson University
- 16 The Citadel

Rank University

- 17 Kansas State University
- 18 Georgia Southern University
- 19 University of Texas-Arlington
- 20 Penn State Harrisburg
- 21 Southern New Hampshire University
- 22 University of Arkansas - Little Rock
- 23 Siena College
- 24 Metropolitan University of Denver
- 25 Plymouth State University
- 26 Nicholls State University
- 27 High Point University
- 28 State University of New York at New Paltz
- 29 Widener University
- 30 St. Catherine University
- 31 James Madison University

10th Annual National Sales Challenge

R RUSS BERRIE INSTITUTE
NATIONAL SALES CHALLENGE

WILLIAM PATERSON UNIVERSITY

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TOP 10 UNIVERSITY SALES TEAM CHAMPIONS

Rank University

- 1 University of Wisconsin-Parkside
- 2 University of Louisiana-Lafayette
- 3 William Paterson University
- 4 Utah State University
- 5 Purdue University
- 6 University of Central Oklahoma
- 7 University of Wisconsin-Whitewater
- 8 Temple University
- 9 Bloomsburg University
- 10 Western Michigan

TOP 10 SALES CHALLENGE CHAMPIONS

Rank Student

University

- | | | |
|----|--------------------|-----------------------------------|
| 1 | Victoria Reyes | William Paterson University |
| 2 | Jack Nickeas | University of Wisconsin-Parkside |
| 3 | Nicole Thomsen | University of Wisconsin-Parkside |
| 4 | Caeleb Young | University of Louisiana-Lafayette |
| 5 | Salvadore Crifasi | University of Louisiana-Lafayette |
| 6 | Margaret Newton | Baylor University |
| 7 | Karlie Arave | Utah State University |
| 8 | Brock Frazer | Ball State University |
| 9 | Travis Webster | Western Michigan |
| 10 | Alexandra Mckeever | The College of New Jersey |

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TOP 10 ROLE PLAY COMPETITION

Rank	Student	University
1	Nicole Thomsen	University of Wisconsin-Parkside
2	Salvadore Crifasi	University of Louisiana-Lafayette
3	Victoria Reyes	William Paterson University
4	Caeleb Young *	University of Louisiana-Lafayette
5	Jack Nickeas	University of Wisconsin-Parkside
6	Samantha Jacobs	Georgia Southern University
7	Travis Webster	Western Michigan
8	Cameron Krese	The Citadel
9	Margaret Newton	Baylor University
10	Jeremy Bowe	Utah State University

TOP 10 REFERRAL ROLE PLAY COMPETITION

Rank	Student	University
1	Caeleb Young	University of Louisiana-Lafayette
2	Salvadore Crifasi	University of Louisiana-Lafayette
3	Nicole Thomsen	University of Wisconsin-Parkside
4	Victoria Reyes	William Paterson University
5	Latasha Briscoe	University of Arkansas - Little Rock
6	Samantha Jacobs	Georgia Southern University
7	Travis Webster	Western Michigan
8	Gary Donaldson	Edinburgh Napier University
9	Karlie Arave	Utah State University
10	Jack Nickeas	University of Wisconsin-Parkside

* 2016 RBI NSC Viewers Choice Award Winners

10th Annual **National Sales
Challenge**



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TOP 10 SPEED SELLING COMPETITION

Rank	Student	University
1	Margaret Newton	Baylor University
2	Jack Nickeas	University of Wisconsin-Parkside
3	Caleb Ellison *	Baylor University
4	Sam Garwood	Clarkson University
5	Victoria Reyes	William Paterson University
6	Nicole Thomsen	University of Wisconsin-Parkside
7	Karlie Arave	Utah State University
8	Brock Frazer	Ball State University
9	Morgan Braud	Nicholls State University
10	Caeleb Young	University of Louisiana-Lafayette

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