

WILLIAM PATERSON UNIVERSITY

11th Annual **National Sales**
Challenge

R RUSS BERRIE INSTITUTE
NATIONAL SALES CHALLENGE

WILLIAM PATERSON UNIVERSITY

November 15-17, 2017

2017
COMPETITION RESULTS

11th Annual **National Sales**
Challenge



WILLIAM PATERSON UNIVERSITY

November 15-17, 2017

UNIVERSITY SALES TEAMS

Rank University

- 1 Illinois State University
- 2 University of Central Florida
- 3 Purdue University
- 4 University of Texas at Dallas
- 5 University of North Alabama
- 6 University of Louisiana-Lafayette
- 7 William Paterson University
- 8 James Madison University
- 9 Utah State University
- 10 North Dakota State University
- 11 Georgia Southern University
- 12 University of Wisconsin-Whitewater
- 13 Edinburgh Napier University
- 14 Southern New Hampshire University
- 15 Penn State Harrisburg
- 16 Baylor University
- 17 Plymouth State University

Rank University

- 18 University of Central Oklahoma
- 19 Northern Illinois University
- 20 University of Wisconsin-Parkside
- 21 St. Catherine University
- 22 High Point University
- 23 Temple University
- 24 Salisbury University
- 25 University of Texas-Arlington
- 26 University of Arkansas-Little Rock
- 27 Western State Colorado University
- 28 University of New Hampshire
- 29 Bloomsburg University
- 30 Morehouse College
- 31 Siena College
- 32 Farmingdale State College
- 33 Clarkson University
- 34 Metropolitan University of Denver

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TOP 10 UNIVERSITY SALES TEAM CHAMPIONS

Rank University

- 1 Illinois State University
- 2 University of Central Florida
- 3 Purdue University
- 4 University of Texas at Dallas
- 5 University of North Alabama
- 6 University of Louisiana-Lafayette
- 7 William Paterson University
- 8 James Madison University
- 9 Utah State University
- 10 North Dakota State University

TOP 10 SALES CHALLENGE CHAMPIONS

Rank	Student	University
1	Olivia Parker	Illinois State University
2	Morgan Vastag	Purdue University
3	Christopher Aday	University of North Alabama
4	Mackenzie Riechers	Illinois State University
5	Jacob Samoranski	University of Central Florida
6	Conor Labita	William Paterson University
7	Ali Kassam	University of Texas at Dallas
8	Jacob Nickalls	Penn State Harrisburg
9	Emi Facer	Utah State University
10	Sureena Patel	University of Louisiana-Lafayette

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TOP 10 ROLE PLAY COMPETITION

Rank	Student	University
1	Jacob Samoranski	University of Central Florida
2	Brandon Doering	North Dakota State University
3	Emi Facer	Utah State University
4	Mackenzie Riechers	Illinois State University
5	Christopher Aday	University of North Alabama
6	Elizabeth Drivas	University of Central Florida
7	Olivia Parker	Illinois State University
8	Jessica Belisle	Plymouth State University
9	Morgan Vastag	Purdue University
10	Ali Kassam	University of Texas at Dallas

TOP 10 SPEED SELLING COMPETITION

Rank	Student	University
1	Conor Labita	William Paterson University
2	Morgan Vastag	Purdue University
3	Canyon Mueller	Western State Colorado University
4	Olivia Parker	Illinois State University
5	Christopher Aday	University of North Alabama
6	Ali Kassam	University of Texas at Dallas
7	Jacob Nickalls	Penn State Harrisburg
8	C. Austin Maher	High Point University
9	Ashley Varela	University of Texas at Dallas
10	Heather Fils	Purdue University