WILLIAM PATERSON UNIVERSITY

12th Annual National Sales Challenge

November 14-16, 2018

RUSS BERRIE INSTITUTE
NATIONAL SALES CHALLENGE

WILLIAM PATERSON UNIVERSITY

2018
COMPETITION RESULTS

WILLIAM PATERSON UNIVERSITY

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Challenge

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WILLIAM PATERSON UNIVERSITY

TOP 10
UNIVERSITY SALES TEAM CHAMPIONS

Rank	University
1	William Paterson University
2	High Point University
3	Baylor University
4	University of Wisconsin-Whitewater
5	Utah State University
6	University of Minnesota
7	University of Missouri
8	Bloomsburg University
9	University of Central Oklahoma
10	Georgia Southern University

TOP 10
SALES CHALLENGE CHAMPIONS

Rank	Student	University
1	Oliver Saikaly	University of Central Florida
2	Meagan Trozzo	William Paterson University
3	Mandy Engelman	High Point University
4	Alex Justus	Baylor University
5	Michaela Campo	William Paterson University
6	Keegan Brown	Ferris State University
7	Robert Koenen	University of Wisconsin-Whitewater
8	Sarah Julian	High Point University
9	Ashlynn Priest	University of Central Oklahoma
10	Victoria Whitworth	Baylor University

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TOP 10
ROLE PLAY COMPETITION

Rank	Student	University
1	Alex Justus	Baylor University
2	Kyle Fox	University of Minnesota
3	Michaela Campo	William Paterson University
4	Mandy Engelman	High Point University
5	Robert Koenen	University of Wisconsin-Whitewater
6	Meagan Trozzo	William Paterson University
7	Oliver Saikaly	University of Central Florida
8	Alec Roehrig	University of Wisconsin-Whitewater
9	Sarah Julian	High Point University
10	Keegan Brown	Ferris State University

TOP 10
SPEED SELLING COMPETITION

Rank	Student	University
1	Michaela Campo	William Paterson University
2	Ashlynn Priest	University of Central Oklahoma
3	Keegan Brown	Ferris State University
4	Oliver Saikaly	University of Central Florida
5	Meagan Trozzo	William Paterson University
6	Emily Davila	University of Central Florida
7	Alex Justus	Baylor University
8	Timothy Woodard	North Carolina A&T State University
9	Ayla Collier	University of Central Oklahoma
10	Mark Resnick	University of Texas-Arlington

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UNIVERSITY SALES TEAMS

Rank	University	Rank	University
1	William Paterson University	20	James Madison University
2	High Point University	21	Salisbury University
3	Baylor University	22	Western State Colorado University
4	University of Wisconsin-Whitewater	23	Temple University
5	Utah State University	24	Southern New Hampshire University
6	University of Minnesota	25	Plymouth State University
7	University of Missouri	26	University of New Hampshire
8	Bloomsburg University	27	University of Wisconsin - Parkside
9	University of Central Oklahoma	28	University of Texas-Arlington
10	Georgia Southern University	29	North Carolina A&T State University
11	McMaster University	30	St. Catherine University
12	University of North Alabama	31	Widener University
13	University of Texas-Dallas	32	Farmingdale State College
14	University of Central Florida	33	University of Idaho
15	Ball State University	34	Siena College
16	Ferris State University	35	Douglas College
17	The Citadel	36	Penn State Harrisburg
18	Edinburgh Napier University	37	Purdue University*
19	Illinois State University	38	University of Nebraska Lincoln*

* Only one competitor participated from this university.