

R RUSS BERRIE INSTITUTE
NATIONAL SALES CHALLENGE
WILLIAM PATERSON UNIVERSITY

WILLIAM PATERSON UNIVERSITY
9th Annual **National Sales**
Challenge
November 18-20, 2015

2015
COMPETITION RESULTS

WILLIAM PATERSON UNIVERSITY

9th Annual **National Sales**
Challenge

R RUSS BERRIE INSTITUTE
NATIONAL SALES CHALLENGE

WILLIAM PATERSON UNIVERSITY

November 18-20, 2015

UNIVERSITY SALES TEAMS

Rank University

- 1 University of Dayton
- 2 Western Michigan University
- 3 Illinois State University
- 4 The College of New Jersey
- 5 University of Wisconsin-Whitewater
- 6 University of Wisconsin-Eau Claire
- 7 Southern New Hampshire University
- 8 James Madison University
- 9 University of Louisiana-Lafayette
- 10 University of Central Oklahoma
- 11 Nicholls State University
- 12 Florida State University
- 13 William Paterson University
- 14 University of Wisconsin-Parkside
- 15 University of Toledo
- 16 University of Texas-Dallas
- 17 Ball State University
- 18 Baylor University

Rank University

- 19 Bryant University
- 20 Winona State University
- 21 High Point University
- 22 Purdue University
- 23 Temple University
- 24 Louisiana State University-Baton Rouge
- 25 Salisbury University
- 26 St. Catherine University
- 27 Rider University
- 28 Siena College
- 29 Plymouth State University
- 30 Penn State Harrisburg
- 31 Kansas State University
- 32 Clarkson University
- 33 Edinburgh Napier University
- 34 Bloomsburg University
- 35 Aurora University
- 36 Widener University

9th Annual National Sales Challenge



WILLIAM PATERSON UNIVERSITY

November 18-20, 2015

TOP 10

UNIVERSITY SALES TEAM CHAMPIONS

Rank University

- 1 University of Dayton
- 2 Western Michigan University
- 3 Illinois State University
- 4 The College of New Jersey
- 5 University of Wisconsin-Whitewater
- 6 University of Wisconsin-Eau Claire
- 7 Southern New Hampshire University
- 8 James Madison University
- 9 University of Louisiana-Lafayette
- 10 University of Central Oklahoma

TOP 10

SALES CHALLENGE CHAMPIONS

Rank Student

University

- | | | |
|----|---------------------|------------------------------------|
| 1 | Caroline Crabtree | University of Dayton |
| 2 | Alyssa Freitas | The College of New Jersey |
| 3 | Melody Warner | Western Michigan |
| 4 | Matthew Milantoni | Western Michigan |
| 5 | Mitchell Fowler | University of Dayton |
| 6 | Morgan Rabas | Illinois State University |
| 7 | Samantha Jarrell | University of Texas at Dallas |
| 8 | Michael Medwed | Illinois State University |
| 9 | Madeline Larsen | University of Wisconsin-Whitewater |
| 10 | Elizabeth Verkuilen | University of Wisconsin-Eau Claire |

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TOP 10 ROLE PLAY COMPETITION

Rank	Student	University
1	Alyssa Freitas *	The College of New Jersey
2	Caroline Crabtree	University of Dayton
3	Jessica Wilbor	Florida State University
4	Michael Medwed	Illinois State University
5	Melody Warner	Western Michigan
6	Madeline Larsen	University of Wisconsin-Whitewater
7	Morgan Rabas	Illinois State University
8	Nicole Asaban	James Madison University
9	Mitchell Fowler	University of Dayton
10	Tali Torhorst	University of Wisconsin-Parkside

TOP 10 REFERRAL ROLE PLAY COMPETITION

Rank	Student	University
1	Jessica Wilbor	Florida State University
2	Alyssa Freitas	The College of New Jersey
3	Caroline Crabtree	University of Dayton
4	Samantha Jarrell	University of Texas at Dallas
5	Madeline Larsen	University of Wisconsin-Whitewater
6	Melody Warner	Western Michigan
7	Michael Medwed	Illinois State University
8	Max Trumper	William Paterson University
9	Nathan Vander Zanden	Ball State University
10	Emily Dever	The College of New Jersey

* 2015 RBI NSC Viewers Choice Award Winners

9thAnnual **National Sales**
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TOP 10 SPEED SELLING COMPETITION

Rank	Student	University
1	Matthew Milantoni *	Western Michigan
2	Erin Grogan	Siena College
3	Caroline Crabtree	University of Dayton
4	Jonathan Carter	University of Central Oklahoma
5	Nicole DellaRocco	Florida State University
6	Mitchell Fowler	University of Dayton
7	Courtney Sanders	University of Louisiana-Lafayette)
8	Melody Warner	Western Michigan
9	Matt Halypowski	Plymouth State University
10	Dietrich Diehl	Clarkson University

* **2015 RBI NSC Viewers Choice Award Winners**