

WILLIAM PATERSON UNIVERSITY

13th Annual **National Sales**
Challenge

R RUSS BERRIE INSTITUTE
NATIONAL SALES CHALLENGE

WILLIAM PATERSON UNIVERSITY

November 20-22, 2019

2019
COMPETITION RESULTS

13th Annual **National Sales**
Challenge



WILLIAM PATERSON UNIVERSITY

November 20-22, 2019

TOP 10 UNIVERSITY SALES TEAM CHAMPIONS

Rank University

- 1 University of Central Florida
- 2 Florida State University
- 3 Purdue University
- 4 University of Southern Mississippi
- 5 William Paterson University
- 6 Ryerson University
- 7 Plymouth State University
- 8 High Point University
- 9 Bloomsburg University
- 10 University of Wisconsin-La Crosse

TOP 10 SALES CHALLENGE CHAMPIONS

Rank Student

University

- | | | |
|----|-------------------|------------------------------------|
| 1 | Jessica Lupo | University of Central Florida |
| 2 | Delaney Chambers | Florida State University |
| 3 | J Horn | Purdue University |
| 4 | Matthew Cohen | William Paterson University |
| 5 | Emily Dillon | High Point University |
| 6 | Meredith Richards | Utah State University |
| 7 | Benjamin Wagner | University of Central Florida |
| 8 | Seth Rich | University of Texas at Dallas |
| 9 | Macie Tullier | University of Southern Mississippi |
| 10 | Emma Stephan | Texas A&M University |

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TOP 10 ROLE PLAY COMPETITION

Rank	Student	University
1	Robert Koenen	University of Wisconsin-Whitewater
2	Macie Tullier	University of Southern Mississippi
3	Jessica Lupo	University of Central Florida
4	Delaney Chambers	Florida State University
5	J Horn	Purdue University
6	Emily Dillon	High Point University
7	Benjamin Wagner	University of Central Florida
8	Emily Charles	Ferris State University
9	Leighton Koenenn	University of Southern Mississippi
10	Camilla Racco	Ryerson University

TOP 10 SPEED SELLING COMPETITION

Rank	Student	University
1	Matthew Cohen	William Paterson University
2	Austin Jeppson	Utah State University
3	Meredith Richards	Utah State University
4	Olivia Peterson	University of Minnesota
5	Jordan Titensor	Weber State University
6	Dan Rogers	Plymouth State University
7	Jessica Lupo	University of Central Florida
8	Mary Margaret Anthony	James Madison University
9	Seth Rich	University of Texas at Dallas
10	Claudia Moskal	William Paterson University

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UNIVERSITY SALES TEAMS

Rank University

- 1 University of Central Florida
- 2 Florida State University
- 3 Purdue University
- 4 University of Southern Mississippi
- 5 William Paterson University
- 6 Ryerson University
- 7 Plymouth State University
- 8 High Point University
- 9 Bloomsburg University
- 10 University of Wisconsin-La Crosse
- 11 Salisbury University
- 12 University of New Hampshire
- 13 Southern New Hampshire University
- 14 Utah State University
- 15 University of Texas at Dallas
- 16 University of Wisconsin-Parkside
- 17 University of Wisconsin-Whitewater
- 18 Ferris State University

Rank University

- 19 Weber State University
- 20 University of North Alabama
- 21 Penn State Harrisburg
- 22 McMaster University
- 23 University of Central Oklahoma
- 24 James Madison University
- 25 Temple University
- 26 Georgia Southern University
- 27 University of Minnesota
- 28 Western State Colorado University
- 29 Eastern Illinois University
- 30 West Virginia University
- 31 Pace University
- 32 Douglas College
- 33 Metropolitan University of Denver
- 34 Texas A&M University *
- 35 Widener University
- 36 Morehouse College

* Only one competitor participated from this university.